

## ***A BROAD BASE OF EXPERIENCE WITH ORGANIZATIONS INCLUDING:***

- City of Houston
- EDF Trading
- Anadarko Petroleum
- ShawCor
- Bechtel OG&C
- Houston Chronicle
- Philips Healthcare
- Rowan Companies
- TMK IPSCO
- United Healthcare
- Digirad
- Memorial Hermann
- Karl Storz
- Fox Network
- Valerus
- McCarthy
- Aggreko
- Cameron LNG

### ***Representative Engagements:***

- Provided coaching to an SVP of a Fortune 100 national healthcare company responsible for 600M in sales. Enhanced the ability to create followership among his team leading to improved productivity. Increased his influence in the absence of power improving relationships and trust across a matrix organizational structure.
- Coached the General Counsel of one of the world's largest oil & gas companies to enhance his awareness and adaptability across leadership styles enabling him to better adapt to emerging challenges and better empower his management team around key initiatives.
- Provided coaching to the CIO of an oil services company to enhance executive presence and delegation of key initiatives to enhance leadership effectiveness and posture following an acquisition. Enhanced ability to reframe priorities and consider broader organizational objectives.
- Coached an Executive Director of an international medical technology division in balancing aggressive domestic operational initiatives against sales division leadership expectations. Enhanced ability to create partnership strategies, manage priorities and balance entrepreneurial energy within the conservative corporate culture.
- Coached/advised CEO and senior management team of publicly traded international manufacturing company around the acceleration of sales revenue and evaluation of new markets and internal communication protocols. Resulting year over year sales growth exceeded annual targets.
- Coached the CEO and leadership team of a multinational technology firm to improve communication within team and organization. Provided facilitated planning of the company's communication strategy to drive the organizations new global strategy and growth commitment.
- Coached the managing partner of an international energy trading firm to accelerate integration and assimilation of his cultural transition. Within this same firm coached the SVP of IT around his ability to vision cast and effectively delegate strategic initiatives to his management team.
- Coached an SVP of a Fortune 500 pipeline and midstream company around fostering innovation and engagement.
- Coached the COO of a healthcare system working to heighten organizational trust and engagement. Created improved visibility, communication and methods to better balance the demands of technical and relational responsibilities.
- Coached the VP of operations around executive presence and conflict navigation in preparation for transition to the regional president role. Current president and CHRO noted tremendous shifts in confidence and willingness to engage others more fully. Client is now serving as the business unit president.